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## KUMPULAN FIMA BERHAD (11817-V) (Incorporated in Malaysia)

Condensed Consolidated Financial Statements
For The Fourth Quarter And Financial Year Ended 31 March 2017

| Note | $\begin{array}{r} \text { Curr } \\ \text { Current } \\ \text { Year } \\ \text { Quarter } \\ \text { 31-03-2017 } \\ \hline \text { RM'000 } \end{array}$ | nt Quarter Preceding Year Corresponding Quarter $\begin{array}{r} \text { 31-03-2016 } \\ \hline \text { RM'000 } \end{array}$ | $\begin{array}{r} 12 \text { Mon } \\ \text { Current } \\ \text { Year } \\ \text { To Date } \\ 31-03-2017 \\ \hline \text { RM'000 } \end{array}$ | $\begin{array}{r}\text { hs Cumulative } \\ \text { Preceding Year } \\ \text { Corresponding } \\ \text { Period } \\ 31-03-2016 \\ \hline \text { RM'000 }\end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Revenue A9 | 127,299 | 133,961 | 547,214 | 541,107 |
| Cost of sales | $(72,358)$ | $(83,352)$ | $(339,145)$ | $(344,271)$ |
| Gross profit | 54,941 | 50,609 | 208,069 | 196,836 |
| Other income | 4,354 | 3,117 | 10,197 | 12,843 |
| Other items of expense |  |  |  |  |
| Administrative expenses | $(22,800)$ | $(11,770)$ | $(71,869)$ | $(63,541)$ |
| Selling and marketing expenses | $(6,622)$ | $(6,738)$ | $(11,223)$ | $(11,595)$ |
| Other expenses | $(7,470)$ | $(5,631)$ | $(23,243)$ | $(24,019)$ |
|  | $(36,892)$ | $(24,139)$ | $(106,335)$ | $(99,155)$ |
| Finance costs | (218) | (284) | (748) | (515) |
| Share of profit of associates | 2,036 | 1,355 | 2,861 | 1,665 |
| Profit before tax A9/A10 | 24,221 | 30,658 | 114,044 | 111,674 |
| Income tax expense B5 | $(12,141)$ | $(10,654)$ | $(37,310)$ | $(31,671)$ |
| Profit net of tax | 12,080 | 20,004 | 76,734 | 80,003 |
| Other comprehensive income |  |  |  |  |
| Foreign currency translation differences for foreign operations | 8,406 | $(14,704)$ | 17,880 | $(18,751)$ |
| Remeasurement of defined benefit liability | (75) | 265 | (75) | 265 |
| Total comprehensive income for the period/year | 20,411 | 5,565 | 94,539 | 61,517 |
| Profit attributable to : |  |  |  |  |
| Equity holders of the Company | 5,329 | 10,446 | 50,275 | 56,731 |
| Non-controlling interests | 6,751 | 9,558 | 26,459 | 23,272 |
| Profit for the period/year | 12,080 | 20,004 | 76,734 | 80,003 |
| Total comprehensive income attributable to : |  |  |  |  |
| Equity holders of the Company | 13,564 | (352) | 63,917 | 38,010 |
| Non-controlling interests | 6,847 | 5,917 | 30,622 | 23,507 |
| Total comprehensive income for the period/year | 20,411 | 5,565 | 94,539 | 61,517 |
| Earnings per share attributable to equity holders of the Company (sen per share): |  |  |  |  |
| Basic B13 | 1.91 | 3.78 | 18.03 | 20.51 |
| Diluted B13 | 1.91 | 3.78 | 17.96 | 20.31 |

(The condensed consolidated statement of comprehensive income should be read in conjunction with the audited financial statements for the year ended 31 March 2016 and the accompanying explanatory notes attached to the interim financial statements).

KUMPULAN FIMA BERHAD (11817-V)

|  | $\begin{array}{r} \text { As At } \\ \text { 31-03-2017 } \\ \text { (unaudited) } \\ \hline \end{array}$ | $\begin{array}{r} \text { As At } \\ \text { 31-03-2016 } \\ \text { (audited) } \\ \hline \end{array}$ |
| :---: | :---: | :---: |
|  | RM'000 | RM'000 |
| ASSETS |  |  |
| Non-current assets |  |  |
| Property, plant and equipment | 339,075 | 344,402 |
| Investment properties | 68,464 | 70,097 |
| Biological assets | 180,987 | 153,476 |
| Investment in associates | 45,718 | 46,659 |
| Deferred tax assets | 6,966 | 8,394 |
| Goodwill on consolidation | 12,710 | 12,710 |
|  | 653,920 | 635,738 |
| Current assets |  |  |
| Inventories | 82,812 | 90,807 |
| Trade receivables | 108,149 | 183,562 |
| Other receivables | 33,350 | 27,963 |
| Cash and bank balances | 390,780 | 247,592 |
|  | 615,091 | 549,924 |
| TOTAL ASSETS | 1,269,011 | 1,185,662 |
| EQUITY AND LIABILITIES |  |  |
| Equity attributable to equity holders of the Company |  |  |
| Share capital | 311,670 | 276,968 |
| Share premium | , | 24,713 |
| Other reserves | 149,579 | 138,002 |
| Retained earnings | 333,508 | 308,617 |
|  | 794,757 | 748,300 |
| Non-controlling interests | 269,477 | 250,986 |
| Total equity | 1,064,234 | 999,286 |
| Non-current liabilities |  |  |
| Finance lease obligations | 16,176 | 16,799 |
| Retirement benefit obligations | 1,837 | 1,391 |
| Deferred tax liabilities | 39,830 | 46,951 |
|  | 57,843 | 65,141 |
| Current liabilities $\quad \square$ |  |  |
| Finance lease obligations | 624 | 646 |
| Short term borrowings | 14,516 | 15,281 |
| Trade and other payables | 112,459 | 85,388 |
| Provisions | 16,947 | 19,234 |
| Tax payable | 2,388 | 686 |
|  | 146,934 | 121,235 |
| Total liabilities | 204,777 | 186,376 |
| TOTAL EQUITY AND LIABILITIES | 1,269,011 | 1,185,662 |
| Net assets per share (RM) | 2.82 | 2.70 |

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2017


 the members as a result of this transition.
 statements).

KUMPULAN FIMA BERHAD (11817-V)

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

## FOR THE FINANCIAL YEAR ENDED 31 MARCH 2017

|  | -12 months ended $\longrightarrow$ |  |
| :---: | :---: | :---: |
|  | 31-03-2017 | 31-03-2016 |
|  | RM'000 | RM'000 |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |
| Profit before tax | 114,044 | 111,674 |
| Adjustments for: |  |  |
| Amortisation of biological assets | 6,450 | 6,369 |
| Depreciation of investment properties | 1,633 | 1,760 |
| Depreciation for property, plant and equipment | 25,755 | 30,111 |
| (Loss)/gain from plantation investment compensation | 8 | (346) |
| Impairment loss on trade receivables | 111 | 6,553 |
| Impairment loss on other receivables | 3,491 | 2 |
| Interest expense | 748 | 515 |
| Interest income | $(8,792)$ | $(6,481)$ |
| Net gain on disposal of property, plant and equipment |  | (134) |
| (Reversal)/provision for warranty | $(2,287)$ | 622 |
| Net unrealised forex loss/(gain) | 3 | $(1,823)$ |
| Property, plant and equipment written off | (139) |  |
| Provision for retirement benefit obligation | 284 | 69 |
| Share option granted under ESOS | 43 | 228 |
| Share of profit of associates | $(2,861)$ | $(1,665)$ |
| Write back of impairment loss on trade receivables | $(1,498)$ | $(3,694)$ |
| Write down of inventories | 2,462 | 1,807 |
| Write off of biological assets | 70 | 28 |
| Operating profit before working capital changes | 139,525 | 145,595 |
| Decrease in inventories | 7,995 | 35,444 |
| Decrease in receivables | 69,183 | 15,047 |
| Increase/(decrease) in payables | 24,315 | $(56,768)$ |
| Cash generated from operations | 241,018 | 139,318 |
| Interest paid | (748) | (515) |
| Taxes paid | $(37,729)$ | $(30,904)$ |
| Retirement benefits paid | (50) | (14) |
| Net cash generated from operating activities | 202,491 | 107,885 |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |
| Biological assets expenditure | $(30,228)$ | $(28,839)$ |
| Acquisition of subsidiary, net cash acquired | - | $(4,162)$ |
| Proceeds from disposal of property, plant and equipment | - | 205 |
| Proceed from plantation investment compensation | - | 711 |
| Purchase of property, plant and equipment | $(14,261)$ | $(24,270)$ |
| Net dividend received from an associated company | 1,140 | 1,140 |
| Repayment of obligation under finance lease | (645) | (442) |
| Interest received | 8,792 | 6,481 |
| Net cash used in investing activities | $(35,202)$ | $(49,176)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |
| Net drawdown of borrowings | 1,496 | 9,337 |
| Proceeds from exercise of employee share scheme | 7,819 | 1,303 |
| Dividend paid | $(25,324)$ | $(23,528)$ |
| Dividend paid by a subsidiary to non-controlling interests | $(11,739)$ | $(19,679)$ |
| Net cash used in financing activities | $(27,748)$ | $(32,567)$ |
| NET INCREASE IN CASH AND CASH EQUIVALENTS | 139,541 | 26,142 |
| EFFECT ON FOREIGN EXCHANGE RATE CHANGES IN CASH |  |  |
| AND CASH EQUIVALENTS | 3,647 | $(15,260)$ |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 247,592 | 236,710 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 390,780 | 247,592 |
| CASH AND CASH EQUIVALENTS COMPRISE: |  |  |
| Cash and bank balances | 98,087 | 44,761 |
| Fixed deposits with financial institutions | 292,693 | 202,831 |
|  | 390,780 | 247,592 |

(The condensed consolidated statement of cash flows should be read in conjunction with the audited financial statements for the year ended 31 March 2016 and the accompanying explanatory notes attached to the interim financial statements).

## NOTES TO THE QUARTERLY ANNOUNCEMENT FOR THE FOURTH QUARTER AND FINANCIAL YEAR ENDED 31 MARCH 2017

## PART A - Explanatory notes pursuant to FRS 134

## A1. Basis of preparation

The interim financial statements are unaudited and have been prepared in accordance with the requirements of FRS 134: Interim Financial Reporting and paragraph 9.22 of the Listing Requirements of the Bursa Securities.

The interim financial statements should be read in conjunction with the audited financial statements for the year ended 31 March 2016. These explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to the understanding of the changes in the financial position and performance of the Group since the financial year ended 31 March 2016.

## A2. Changes in accounting policies

The significant accounting policies adopted are consistent with those of the audited financial statements for the year ended 31 March 2016 except for the adoption of the following new and revised Financial Reporting Standards ("FRS"), Amendments to FRSs and IC Interpretations.

## (a) Adoption of FRSs, Amendments to FRSs and IC Interpretations

On 1 April 2016, the Group adopted the following FRSs and Amendments to FRSs, IC Interpretations and amendments to IC Interpretations:

| Effective for <br> financial period <br> beginning <br> on or after |  |
| :--- | ---: |
| Description | 1 January 2016 |
| Annual Improvements to FRSs 2012-2014 Cycle | 1 January 2016 |
| Amendments to FRS 116 and FRS 138: Clarification of Acceptable Method of | 1 January 2016 |
| of Depreciation and Amortisation | 1 January 2016 |
| Amendments to FRS 11: Accounting for Acquisitions of Interest in Joint Operations | 1 January 2016 |
| Amendments to FRS 127: Equity Method in Separate Financial Statements | 1 January 2016 |
| Amendments to FRS 101: Disclosure Initiatives | 1 January 2016 |

The adoption of the above FRSs and Amendments to FRS did not have significant effect on the financial performance or presentation of the financial statements of Group.

## NOTES TO THE QUARTERLY ANNOUNCEMENT FOR THE FOURTH QUARTER AND FINANCIAL YEAR ENDED 31 MARCH 2017

A2. Changes in accounting policies (cont'd.)
(b) Standards and interpretations issued but not yet effective

The Group has not early adopted the following new and amended FRS and IC Interpretations that are not yet effective:

| Effective for <br> financial period <br> beginning <br> on or after |  |
| :--- | ---: |
| Description | 1 January 2017 |
| Annual Improvements to FRSs 2014-2016 Cycle | 1 January 2017 |
| Amendments to FRS 107: Disclosure initiative | 1 January 2017 |
| Amendments to FRS 112: Recognition of deferred tax assets for unrealised losses | 1 January 2018 |
| FRS 9: Financial Instruments | 1 January 2018 |
| Amendments to FRS 2: Classification and measurement of Share-based payment |  |
| transactions | Deferred |

The Group will adopt the above pronouncements when they become effective in the respective financial periods. These pronouncements are not expected to have any significant effect to the financial statements of the Group upon their initial application, other than for FRS 9: Financial Instruments as discussed below:

## FRS 9: Financial instruments

In November 2014, MASB issued the final version of FRS 9 Financial Instruments which reflects all phases of the financial instruments project and replaces FRS 139 Financial Instruments: Recognition and Measurement and all previous versions of FRS 9 . The standard introduces new requirements for classification and measurement, impairment and hedge accounting. FRS 9 is effective for annual periods beginning on or after 1 January 2018, with early application permitted. Retrospective application is required, but comparative information is not compulsory. The adoption of FRS 9 will have an effect on the classification and measurement of the Group's financial assets, but no impact on the classification and measurement of the Group's financial liabilities.

## (c) Malaysian Financial Reporting Standards (MFRS Framework)

On 19 November 2011, the Malaysian Accounting Standards Board ("MASB") issued a new MASB approved accounting framework, the Malaysian Financial Reporting Standards Framework ("MFRS Framework").

The MFRS Framework is to be applied by all Entities Other than Private Entities for annual periods beginning on or after 1 January 2012, with the exception of entities that are within the scope of MFRS 141 Agriculture (MFRS 141) and IC Interpretation 15 Agreements for the Construction of Real Estate (IC 15), including its parent, significant investor and venturer (herein called "Transitioning Entities").

Transitioning Entities are allowed to defer adoption of the new MFRS Framework. The adoption of the MFRS Framework by Transitioning Entities will be mandatory for annual periods beginning on or after 1 January 2018.

## NOTES TO THE QUARTERLY ANNOUNCEMENT FOR THE FOURTH QUARTER AND FINANCIAL YEAR ENDED 31 MARCH 2017

A2. Changes in accounting policies (cont'd.)
(c) Malaysian Financial Reporting Standards (MFRS Framework) (cont'd.)

The Group falls within the scope definition of Transitioning Entities and accordingly, will be required to prepare financial statements using the MFRS Framework in its first MFRS interim financial statements for the quarter ending 30 June 2018. In presenting its first MFRS financial statements, the Group will be required to adjust the comparative financial statements prepared under FRS to amounts reflecting the application of MFRS Framework. The majority of the adjustments required on transition will be made, retrospectively, against the opening retained earnings.

The Group has not completed its assessment of the financial effects of the differences between Financial Reporting Standards and accounting standards under the MFRS Framework. The Group expects to be in a position to fully comply with the requirements of the MFRS Framework for the financial year ending 31 March 2019.

A3. Auditors' report on preceding annual financial statements.
The financial statements of the Group for the financial year ended 31 March 2017 were not subject to any audit qualification.

A4. Seasonal and cyclical factors
The operations of the Group are not affected by any seasonal or cyclical factors other than the manufacturing segment which is affected by cyclical changes in volumes of certain products whilst the plantation segment is affected by seasonal crop production, weather conditions and fluctuating commodity prices.

A5. Unusual items affecting the financial statements
There were no unusual items affecting the financial statements of the Group for the year ended 31 March 2017.

A6. Changes in estimates
There were no changes or estimates that have a material effect on the current quarter's results.
A7. Issuances, cancellation, repurchases, resale and repayment of debts and equity securities
There were no issuances, cancellations, repurchases, resale and repayments of debts and equity securities for the current quarter.

A8. Dividend paid
The following dividends were paid during the current and previous corresponding period:

|  |  | Cumulative Quarter Ended |  |
| :---: | :---: | :---: | :---: |
|  |  | 31-03-2017 | 31-03-2016 |
| Final |  | RM'000 | RM'000 |
| 2015 | 8.5\% single-tier final dividend (paid on 20 October 2015) |  | 23,528 |

##  <br> KUMPULAN FIMA EERHAD

NOTES TO THE QUARTERLY ANNOUNCEMENT FOR THE FOURTH QUARTER AND FINANCIAL YEAR ENDED 31 MARCH 2017

A9. Segmental revenue and results for business segments

|  | Quarter Ended |  | 12 Months Cumulative |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 31-03-2017 | 31-03-2016 | 31-03-2017 | 31-03-2016 |
| Revenue | RM'000 | RM'000 | RM'000 | RM'000 |
| Manufacturing* | 40,198 | 64,153 | 233,347 | 266,682 |
| Plantation | 40,741 | 20,890 | 146,871 | 112,626 |
| Bulking | 10,067 | 18,618 | 47,461 | 67,451 |
| Food | 33,902 | 28,232 | 114,257 | 88,420 |
| Others | 7,352 | 10,781 | 23,517 | 31,290 |
|  | 132,260 | 142,674 | 565,453 | 566,469 |
| Elimination of inter-segment sales | $(4,961)$ | $(8,713)$ | $(18,239)$ | $(25,362)$ |
|  | 127,299 | 133,961 | 547,214 | 541,107 |
| Profit before tax |  |  |  |  |
| Manufacturing* | 11,183 | 15,968 | 59,609 | 54,006 |
| Plantation | 8,625 | 1,675 | 23,415 | 14,780 |
| Bulking | 3,251 | 11,159 | 20,002 | 38,876 |
| Food | $(1,636)$ | 3,775 | 6,519 | 4,717 |
| Others | 762 | $(3,274)$ | 1,638 | $(2,370)$ |
|  | 22,185 | 29,303 | 111,183 | 110,009 |
| Associated companies | 2,036 | 1,355 | 2,861 | 1,665 |
|  | 24,221 | 30,658 | 114,044 | 111,674 |

* Production and trading of security documents.

A10. Profit before tax
The following amounts have been included in arriving at profit before tax:

## Other income

Interest income
Foreign exchange gain

| Quarter Ended |  | 12 Months Cumulative |  |  |
| :---: | ---: | ---: | ---: | ---: |
| 31-03-2017 | 31-03-2016 |  | 31-03-2017 | 31-03-2016 |
| RM'000 | RM'000 | RM'000 | RM'000 |  |
| 3,959 | 2,320 | 8,792 | 6,481 |  |
| $(5,940)$ | $(1,350)$ | 685 | 1,537 |  |
|  |  |  |  |  |
| 8,763 | 8,667 | 33,838 | 38,240 |  |
| 218 | 284 | 748 | 515 |  |
| 76 | 4,175 | 111 | 6,553 |  |
| 3,491 | - | 3,491 | 2 |  |
|  |  |  |  |  |
| $(110)$ | $(3,694)$ | $(1,498)$ | $(3,694)$ |  |
| 2,326 | 303 | 2,462 | 1,807 |  |

## KUMPULAN FIMA BERHAD (11817-V)

## NOTES TO THE QUARTERLY ANNOUNCEMENT FOR THE FOURTH QUARTER AND FINANCIAL YEAR ENDED 31 MARCH 2017

## A11. Valuation of property, plant and equipment

The valuation of land and building have been brought forward from the last financial statements for the year ended 31 March 2016.

## A12. Subsequent events

There were no material events subsequent to the end of the current quarter.

A13. Inventories

During the quarter, there was no significant write-down or write-back of inventories except as disclosed in Note A10 as above.

## A14. Changes in the composition of the Group

There were no changes in the composition of the Group for the current quarter and financial period to date including business combinations, acquisition or disposal of subsidiaries and long term investments, restructuring and discontinued operations.

## A15. Changes in contingent liabilities

There were no additional contingent liabilities during the current quarter, except as disclosed in Note B11 herein.

A16. Significant acquisition of property, plant and equipment
For the current quarter under review the Group's acquisitions of property, plant and equipment are as follows :

|  | Current Year <br> To Date |
| :--- | ---: |
|  | RM'000 |
| Plant and equipment | 4,806 |
| Vehicles | 661 |
| Land and buildings | 6,245 |
| Furniture and fittings | 2,549 |
|  |  |
|  |  |

## A17. Capital commitments

The amount of commitments not provided for in the interim financial statements as at 31 March 2017 were as follows:

|  | Current Year <br> To Date |
| :--- | ---: |
| Property, plant and equipment | RM'000 |
| - Approved and contracted for | 2,749 |
| - Approved but not contracted for | 26,080 |

A18. Related party transactions
The Group's related party transactions during the financial period were as follows:
Current YearTo Date
RM'000
Fima Corporation Berhad, a subsidiary

- Rental expense ..... 756
Advisory services rendered by corporate shareholder, BHR Enterprise Sdn. Bhd. ..... (120)
Rental income receivables from ..... 120
Services rendered by*
- TD Technologies Sdn. Bhd. ..... 102
Purchases made from related parties*
- PT Pohon Emas Lestari ..... 6,029
- Nationwide Express - Delivery services ..... (199)
- Nationwide Express - Rental income ..... 78
* Related parties by virtue of common shareholders/common directors.

KUMPULAN FIMA BERHAD

NOTES TO THE QUARTERLY ANNOUNCEMENT FOR THE FOURTH QUARTER AND FINANCIAL YEAR ENDED 31 MARCH 2017

PART B - Bursa Securities Listing Requirements

## B1. Review of performance

## Group Performance

|  | Current | Previous |  |  |
| :--- | ---: | ---: | ---: | :--- |
| (RM Million) | YTD | YTD | Variance | $\%$ |
| Revenue | 547.21 | 541.11 | 6.10 | 1.1 |
| Profit before tax | 114.04 | 111.67 | 2.37 | 2.1 |

Group revenue for the financial year ended 31 March 2017 increased to RM547.21 million as compared to RM541.11 million recorded in the previous financial year. The increase of RM6.10 million was attributed to the higher revenue generated by plantation and food divisions.

In line with the increase in revenue, profit before tax ("PBT") increased by RM2.37 million to RM114.04 million from last year, due to lower operating cost of certain division as explained below.

The performance of each business division is as follows:

## Manufacturing Division

|  | Current | Previous |  |  |
| :--- | ---: | ---: | ---: | :---: |
| (RM Million) | YTD | YTD | Variance | $\%$ |
| Revenue | 233.35 | 266.68 | $(33.33)$ | $(12.5)$ |
| Profit before tax | 59.61 | 54.01 | 5.60 | 10.4 |

Revenue from Manufacturing Division decreased by $12.5 \%$ to RM233.35 million from RM266.68 million recorded last year, mainly due to lower sales volume of certain security and confidential documents. However, PBT increased by RM5.60 million to RM59.61 million from RM54.01 million posted last year, mainly attributable to favourable sales mix and lower depreciation.

## Plantation Division

| (RM Million) | Current YTD | Previous YTD | Variance | \% |
| :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |
| Indonesia |  |  |  |  |
| - Crude palm oil (CPO) | 115.08 | 91.54 | 23.54 | 25.7 |
| - Crude palm kernel oil (CPKO) | 18.13 | 9.49 | 8.64 | 91.0 |
| - Palm kernel (PK) | - | 1.59 | (1.59) | (100.0) |
| Malaysia |  |  |  |  |
| - Fresh fruit bunch | 10.94 | 7.34 | 3.60 | 49.0 |
| - Pineapple | 2.72 | 2.67 | 0.05 | 1.9 |
| Total | 146.87 | 112.63 | 34.24 | 30.4 |
| Profit Before Tax | 23.42 | 14.78 | 8.64 | 58.4 |
| Sales Quantity (mt) |  |  |  |  |
| - CPO | 43,647 | 44,228 | (581) | (1.3) |
| - CPKO | 3,076 | 3,314 | (238) | (7.2) |
| - PK | - | 1,899 | $(1,899)$ | (100.0) |
| Average net CIF selling price, net of duty (RM) |  |  |  |  |
| - CPO | 2,625 | 2,064 | 561 | 27.2 |
| - CPKO | 5,894 | 2,863 | 3,031 | 105.9 |
| - PK | - | 835 | (835) | (100.0) |

## B1. Review of performance (cont'd.)

## Plantation Division (cont'd.)

Revenue from Plantation Division increased by $30.4 \%$ to RM146.87 million compared to last year, primarily attributable to higher selling price of CPO \& CPKO. The division posted a PBT of RM23.42 million, $58.4 \%$ higher than last year.

Our plantation estates in Malaysia which are still in the process of land development or palm planting registered a total pretax loss of RM5.99 million as compared to RM3.54 million pretax loss recorded in the corresponding period last year.

## Bulking Division

$\left.\begin{array}{lrrrc} & \begin{array}{r}\text { Current }\end{array} & \begin{array}{rl}\text { Previous } \\ \text { (RM Million) } & \text { YTD }\end{array} & \text { YTD } & \text { Variance }\end{array}\right] \%$ \%

Bulking Division recorded decrease of RM19.99 million or $29.6 \%$ lower in revenue to RM47.46 million from RM67.45 million recorded last year. The decrease was mainly due to lower revenue recorded by oil palm based products. The division had been impacted by the effects of low production levels of oil palm products which led to low palm oil inventories during the financial year. In line with the decrease in revenue, the division's PBT decreased by RM18.88 million ( $48.6 \%$ ) to RM20.00 million.

## Food Division

| (RM Million) | Current <br> YTD | Previous <br> YTD | Variance | \% |
| :--- | ---: | ---: | ---: | ---: |
| Revenue |  |  |  |  |
| Papua New Guinea (PNG) | 108.21 | 82.43 | 25.78 | 31.3 |
| Malaysia | 6.05 | 5.99 | 0.06 | 1.0 |
|  | 114.26 | 88.42 | 25.84 | 29.2 |
| Profit before tax | 6.52 | 4.72 | 1.80 | 38.1 |

Food Division's revenue increased to RM114.26 million compared to RM88.42 million recorded in the previous financial year. The increase in revenue was mainly due to the higher sales volume of mackerel, tuna and fishmeal products. Results of the division improved by $38.1 \%$ as compared to RM4.72 million profit in the same period last year.

B2. Comparison with preceding quarter's results

## Group Performance

|  | QTR 4 | QTR 3 |  |  |
| :--- | ---: | ---: | ---: | :---: |
| (RM Million) | FY 2017 | FY 2017 | Variance | \% |
| Revenue | 127.30 | 140.49 | $(13.19)$ | $(9.4)$ |
| Profit before tax | 24.22 | 32.05 | $(7.83)$ | $(24.4)$ |

The Group's revenue decreased by RM13.19 million to RM127.30 million compared to the preceding quarter, as a result of the lower revenue recorded by manufacturing and plantation divisions.

In line with decrease in revenue, PBT decreased by RM7.83 million to RM24.22 million as compared to RM32.05 million recorded in the preceding quarter mainly due to lower contributions by manufacturing, bulking and food divisions.

B2. Comparison with preceding quarter's results (cont'd.)
The performance of each business division is as follows:
Manufacturing Division

|  | QTR 4 | QTR 3 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (RM Million) | FY 2017 | FY 2017 | Variance | \% |
| Revenue | 40.20 | 65.64 | (25.44) | (38.8) |
| Profit before tax | 11.18 | 16.05 | (4.87) | (30.3) |

Manufacturing Division's revenue decreased by RM25.44 million or $38.8 \%$ in the current quarter compared to the preceding quarter. The decrease was mainly due to lower sales volume of certain travel documents. In line with the decrease in revenue, PBT posted was lower by RM4.87 million, decline of $30.3 \%$ over the previous quarter.

Plantation Division

| (RM Million) | QTR 4 <br> FY 2017 | QTR 3 <br> FY 2017 | Variance | \% |
| :--- | ---: | ---: | ---: | ---: |
| Revenue |  |  |  |  |
| Indonesia | 31.08 | 27.55 | 3.53 | 12.8 |
| - CPO | 6.98 | 0.62 | 6.36 | $1,025.8$ |
| - CPKO |  |  |  |  |
| Malaysia | 1.87 | 3.30 | $(1.43)$ | $(43.3)$ |
| - Fresh fruit bunch | 0.81 | 0.74 | 0.07 | 9.5 |
| Pineapple | 40.74 | 32.21 | 8.53 | 26.5 |
| Total | 8.63 | 4.30 | 4.33 | 100.7 |
| Profit Before Tax |  |  |  |  |
| Sales Quantity (mt) | 10,582 | 9,126 | 1,456 | 16.0 |
| - CPO | 1,002 | - | 1,002 | 100.0 |


| Average net CIF selling price, |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| net of duty (RM) |  |  |  |  |
| - CPO | 2,937 | 2,964 | $(27)$ | $(0.9)$ |
| - CPKO | 6,970 | - | 6,970 | 100.0 |

Plantation Division's revenue for the quarter increased by RM8.53 million, higher than the preceding quarter due to higher sales quantity of CPO and CPKO. PBT increased by RM4.33 million compared to the preceding quarter.

Bulking Division

|  | QTR 4 | QTR 3 |  |  |
| :--- | ---: | ---: | ---: | :---: |
| (RM Million) | FY 2017 | FY 2017 | Variance | $\%$ |
| Revenue | 10.07 | 12.09 | $(2.02)$ | $(16.7)$ |
| Profit before tax | 3.25 | 5.34 | $(2.09)$ | $(39.1)$ |

Revenue from Bulking Division of RM10.07 million was $16.7 \%$ lower than the preceding quarter. The decrease in results was due to lower revenue mainly from base oil segment in the current quarter. In line with decrease in revenue, PBT decreased $39.1 \%$ to RM3. 25 million over the preceding quarter.

B2. Comparison with preceding quarter's results (contd)

| Food Division |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | QTR 4 | QTR 3 |  |  |
| (RM Million) | FY 2017 | FY 2017 | Variance | \% |
| Revenue |  |  |  |  |
| PNG | 32.46 | 27.73 | 4.73 | 17.1 |
| Malaysia | 1.44 | 1.56 | (0.12) | (7.7) |
|  | 33.90 | 29.29 | 4.61 | 15.7 |
| (Loss)/profit before tax | (1.64) | 6.02 | (7.66) | (127.2) |

Revenue from Food Division increased by RM4.61 million or $15.7 \%$ to RM33.90 million as compared to the preceding quarter due to higher sales volume of tuna and fishmeal product. The division registered loss before tax of RM1.64 million during the quarter mainly due to loss in foreign exchange.

B3. Prospects
The Directors expect the performance of the Group to be challenging for the next financial year. The prospect of each business division for the next financial year is as follows:

The prospect for Manufacturing Division will be challenging due to the expiry of a supply contract for a certain travelling document.

Plantation Division. In view of the current prevailing prices of palm oil products, the outlook for oil palm production and processing is expected to be satisfactory.

Bulking Division. The prospects for the next fianancial year is expected to remain challenging. The Malaysia Derivatives Exchange's (MDEX) Edible Oil tender and transhipment businesses is expected to remain low. The storage utilisation rate is expected to be challenging for the current financial year. The division is looking at securing more long term contracts with customers as well as handling higher margin products.

Food Division faces many challenges ahead, particularly in Papua New Guinea where the division's main operation is located, amidst market competition from cheaper imported products, currency fluctuation, and current global uncertainty. The division will continue its focus on operational efficiency, productivity, margin improvements and cost control as well as emphasis on quality, service and delivery.

B4. Explanatory notes on variances with profit forecasts or profit guarantees
The Group did not issue any profit forecast and/or profit guarantee to the public.
B5. Income tax expense

|  | Current Year Quarter 31-03-2017 | $\begin{array}{r} \text { Current } \\ \text { Year } \\ \text { To Date } \\ 31-03-2017 \end{array}$ |
| :---: | :---: | :---: |
|  | RM'000 | RM'000 |
| Current taxation | 12,141 | 37,310 |

The effective tax rate on Group's profit to date is higher than the statutory tax rate mainly due certain expenses disallowed for taxation purposes and no group relief.

KUMPULAN FIMA BERHAD

## KUMPULAN FIMA BERHAD (11817-V)

NOTES TO THE QUARTERLY ANNOUNCEMENT FOR THE FOURTH QUARTER AND FINANCIAL YEAR ENDED 31 MARCH 2017

B6. Profits/(losses) on sale of unquoted investments and/or properties
There were no sale of unquoted investments and/or properties during the current quarter.
B7. Purchase or disposal of quoted securities
There were no purchase or disposal of quoted securities during the current quarter.
B8. Corporate proposals
(a) Status of corporate proposal

There are no corporate proposals announced but not completed at the date of this report.
(b) Utilisation of proceeds raised from any corporate proposal Not applicable.

B9. Borrowings and debt securities

| As at | As at |
| ---: | ---: |
| 31-03-2017 | $31-03-2016$ |
| RM'000 | RM'000 |

Secured:
Non-current
*Obligations under finance leases
16,176
16,799

## Current

*Obligations under finance leases 624
Bankers' acceptance $\quad 4,516 \quad 10,281$
Short term revolving credit

| 10,000 | 5,000 |
| ---: | ---: |
| 15,140 | 15,927 |
| 31,316 | 32,726 |

* The obligations under finance leases are in respect of the following land lease:
(i) A 99 year land lease granted to subsidiary, Gabungan Warisan Sdn. Bhd. to develop approximately 249.8 ha of land in Kuala Krai, Kelantan Darul Naim. The lease expires on 2 July 2112.
(ii) Sub-leases granted to subsidiaries, Taka Worldwide Trading Sdn. Bhd. and Etika Gangsa Sdn. Bhd. over 2 parcels of land measuring approximately 404.6 ha, deemed suitable for oil palm cultivation, situated in Mukim Relai, Daerah Jajahan Gua Musang, Kelantan for a term of 66 years expiring 5 March 2075, with an option to renew for a further period of 33 years.
(iii) A 60 year lease granted to subsidiary, R.N.E. Plantation Sdn Bhd over 1 plot of agricultural land measuring 2,000 ha located at Sungai Siput, Daerah Kuala Kangsar, Perak. The lease will expire on 3 August 2075, with an option to renew for a further 30 years.


## B10. Realised/unrealised earnings/(losses)

|  | $\begin{array}{r} \text { As at } \\ 31-03-2017 \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { 31-03-2016 } \\ \text { RM'000 } \end{array}$ |
| :---: | :---: | :---: |
| Total retained earnings of Kumpulan Fima Berhad and its subsidiaries: |  |  |
| - Realised | 371,777 | 367,486 |
| - Unrealised | $(44,767)$ | $(57,791)$ |
|  | 327,010 | 309,695 |
| Total share of retained earnings from associated companies: |  |  |
| - Realised | 36,296 | 38,408 |
| - Unrealised | $(4,346)$ | $(4,000)$ |
|  | 31,950 | 34,408 |
| Consolidation adjustments | $(25,452)$ | $(35,486)$ |
| Total group retained earnings as per consolidated accounts | 333,508 | 308,617 |

B11. Changes in material litigations
Pending material litigation since preceeding quarter is as follows:
(i) On 21 October 2016, a subsidiary, Fima Corporation Berhad ("FimaCorp") announced that its Indonesian subsidiary, PT Nunukan Jaya Lestari ("PTNJL") has institued legal proceedings to challenge the order issued by the Menteri Agraria dan Tata Ruang/Kepala Badan Pertanahan Nasional ('Defendant") ("Ministerial Order") to revoke PT NJL's land title Hak Guna Usaha No. 01/Nunukan Barat ("HGU") with immediate effect.

The Ministerial Order was on the basis that the HGU was improperly issued due to administrative irregularities performed by certain officers of the Badan Pertanahan Nasional Provinsi Kalimantan Timur at the time of the issuance of the HGU in 2003, resulting in parts of the area within the HGU to overlap with foresty areas. PTNJL's planted area affected by the Ministerial Order measures 3,691.9 hectare.

On 21 October 2016, PTNJL filed an application in the Pengadilan Tata Usaha ("PTUN") in Jakarta, Indonesia seeking an order to annul the Ministerial Order. Simultaneously, in the said application, PTNJL has also sought an order from PTUN to postpone the enforcement of the Ministerial Order pending full and final determination of the matter by the Indonesian courts. The suit is still on-going and the Defendant, together with a third party interverner, PT Adindo Hutani Lestari, have filed a defence against the said suit.
Notwithstanding the Ministerial Order, the local government in Kabupaten Nunukan, in the interest of good order, has given its undertaking and allowed PTNJL to continue to lawfully operate its plantation operations until the final determination of the matter by the Indonesian courts. Based on the current circumstances, the Board is of the opinion that the Ministerial Order will not have any immediate operational and financial impact on the Group.
(ii) Following the termination of the Tenancy Agreement by Malaysia Airports Holding Berhad ("MAHB") on 11 May 2000 , a subsidiary, FimaCorp, as the Principal Tenant issued a termination notice dated 15 May 2000 to all its respective subtenants at Airtel Complex, Subang.

Pursuant to the above, on 28 September 2001, FimaCorp was served a Writ of Summons dated 9 August 2001 from a tenant ("Plaintiff") claiming for a compensation sum of approximately RM2.12 million being the renovation costs and general damages arising from the early termination of the Tenancy Agreement at Airtel Complex, in Subang. The Board of FimaCorp had sought the advice of the solicitors and was of the opinion that there should be no compensation payable to the Plaintiff as the demised premises was acquired by a relevant authority, MAHB, which was provided in the Tenancy Agreement between FimaCorp and the Plaintiff.

On 11 November 2008, the Court had disposed off this matter summarily in favour of the Plaintiff and on 4 March 2009, FimaCorp had filed its Record of Appeal to the Court of Appeal to appeal against the decision.

## KUMPULAN FIMA BERHAD (11817-V)

NOTES TO THE QUARTERLY ANNOUNCEMENT FOR THE FOURTH QUARTER AND FINANCIAL YEAR ENDED 31 MARCH 2017

B11. Changes in material litigations (cont'd.)
Pending material litigation since preceeding quarter is as follows: (cont'd.)

The subsidiary had made full provision for the compensation claim of RM2.12 million in the financial year ended 31 March 2009.

On 27 September 2011, the Court of Appeal had allowed FimaCorp's appeal against the decision handed down by the High Court. However, the Court of Appeal had directed that the matter be remitted back to the High Court for a full trial. There has been no development since 27 September 2011.

B12. Dividends
The Directors of the Company is recommending a final single-tier dividend of 9.0\% (2016:9.0\%) amounting to approximately RM25.40 million for the current financial year subject to approval of the shareholders at the forthcoming Annual General Meeting.

B13. Earnings per share
The basic earnings per share are calculated as follows:

|  | Quarter Ended |  | Cumulative Quarter Ended |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | ---: | :---: |
| 31-03-2016 |  |  |  |  |  |  |  |

## By order of the Board

MOHD YUSOF BIN PANDAK YATIM (MIA 4110)
JASMIN BINTI HOOD (LS0009071)
Company Secretaries
Kuala Lumpur
Dated : 30 March 2017

